



DuBois Regional
Medical Center

Making friends...for life.

DRMC Facts



Background

DuBois Regional Medical Center (DRMC), a not-for-profit acute care hospital located in rural west central Pennsylvania, offers a rare combination of technologically advanced health care and warm, friendly surroundings. Located in the midst of peaceful hills and woodlands, DRMC is an oasis of clinical and technical excellence with a focus on patient-centered care.

The medical center was formed in 1985 as the result of the consolidation of two local hospitals, each with a history spanning more than 100 years. Today, DRMC has 214 licensed beds on two campuses in the City of DuBois. The West Unit on Hospital Avenue houses all acute inpatient care and a full range of ancillary services. The focus at the East Unit on Maple Avenue is on outpatient services plus inpatient behavioral health services. Additionally, the medical center provides access to primary and specialty care centers in seven nearby communities and multiple DuBois locations. Most offices offer lab and X-ray services, and some provide rehabilitative therapies, occupational health, and/or podiatry. DRMC also operates cardiac, neurology, and orthopedic practices in DuBois.

DRMC is fully accredited by the Joint Commission on Accreditation of Healthcare Organizations and the American College of Surgeons. As the second largest private employer in Clearfield County, DRMC and its workforce of more than 1600 people plays a significant role in the area's economy and social fabric.

Widely recognized as one of Pennsylvania's leading hospitals, DRMC provides all the services you'd expect from an acute care facility, plus the advanced services once found only at distant urban medical centers. Among the specialty services DRMC offers are:

- * Hahne Regional Cancer Center, with its Comprehensive Community Cancer program;
- * The Heart Center, providing open heart surgery, cardiovascular intensive care, cardiac catheterizations, angioplasty, and cardiac rehabilitation;
- * Maternity Unit, High Risk Obstetrics, and Pediatric Unit;
- * Level III Neonatal Intensive Care Unit (NICU);
- * Intensive Care Unit (ICU), providing care for the critically ill, in a 10-bed facility. An expansion, which will more than double the unit's current space, will house 15 patient rooms and state-of-the-art critical care equipment. When it opens in 2009, the unit will be the only one of its kind in the west central region of Pennsylvania;
- * Surgical Services;
- * The Wound Center, providing advanced wound care, including hyperbaric oxygen therapy,
- * The Rehabilitation Center, inpatient physical rehabilitation;
- * Inpatient and outpatient behavioral health services for adolescents, adults, and geriatric patients;
- * Women's Health Center, including Breast Care Services;
- * Women's and Children's Services, including state-of-the-art obstetric care, perinatology services for high-risk pregnancies, and pediatric care;
- * Therapies, Neurology, Laboratory, and Radiology Services;
- * ...and more!

Future Services

Increasing patient volumes as well as more serious medical conditions make it necessary to add new services and expand physical space within DRMC. Short-term construction plans include a 100,000 square-foot addition to the Medical Arts Building at the cost of \$15 million, and a three-story parking garage with a \$10 million price tag.

Patient Populations

Patients admitted to DuBois Regional Medical Center come primarily from Clearfield, Jefferson, and Elk Counties. Specialty services such as the Neonatal Intensive Care Unit draw patients from as far away as a 100-mile radius. DRMC's primary service area encompasses over 200,000 people.

Awards and Recognitions

Here are some of many examples of outstanding service earned by DRMC's dedicated and skilled staff:

- * DRMC has been named one of the 100 Best Places to Work in Pennsylvania in 2002, 2003, 2004, 2005, 2006, 2007, and again in 2008. Best Places to Work candidates undergo a thorough evaluation process, including an evaluation of workplace practice summaries and employee surveys.
- * According to a leading healthcare quality monitoring group, DRMC is among the nation's best hospitals and was selected as a Solucient 100 Top Hospitals in 1993, 2001, 2003, 2004, and 2006.
- * In 2008, DRMC received the American Heart Association's Get With the Guidelines Coronary Artery Disease Gold Performance Achievement Award. To qualify for this honor, hospitals must demonstrate for 24 consecutive months that at least 85 percent of eligible coronary patients follow the recommended treatment guidelines upon discharge. DRMC was the only hospital in Pennsylvania to reach this goal.
- * CareScience awarded DRMC the 2006 Select Practice National Quality Leader award, measuring clinical care and efficiency. The award signifies that DRMC is in the top one percent of nearly 5,000 hospitals for good outcomes and low mortality rates in 16 major diagnoses.
- * DRMC was recognized by both the PA Psychological Association and the American Psychological Association as a 2007 Best Practices honoree for its efforts to foster employee health and well-being while enhancing overall performance.
- * DRMC was named a Blue Distinction Center for Cardiac Care for 2008 by the Highmark Blue Cross/Blue Shield Association's nationwide program to create an unprecedented level of quality heart care.
- * VHA Inc., a national healthcare alliance, recognized DRMC with its 2007 and 2008 Leadership Awards for meeting or exceeding national performance standards in general Intensive Care (ICU), Neonatal ICU, and Cardiovascular ICU. DRMC also was recognized for applying evidence-based standards for medical/surgical care of myocardial infarction (heart attack), pneumonia, and surgical infection prevention.
- * The American College of Cardiology Foundation and American Heart Association jointly bestowed their top award, Get With The Guidelines Silver Performance Achievement Award, upon DRMC in 2009 for success in implementing care standards and protocols in saving lives and improving outcomes of heart attack patients. DRMC was one of only 93 nationwide recipients.



Financial Overview

DRMC's payer mix of 50% Medicare and 15% Medical Assistance (Medicaid) makes it increasingly difficult for DRMC to generate the capital funds necessary to keep pace with the growing health needs of the region's aging and economically disadvantaged population. Even though DRMC's financial standing is strong, as evidenced by our financial statement, funding from outside sources such as grants and donations are necessary to allow the organization to invest in new and vitally needed services for residents of its broad service area. Revenue from operations is re-invested into the organizations vast and ongoing operational expenses. It is necessary to procure other revenue streams for the development of new services, which cannot be covered by the operating budget alone.

In addition to having the satisfaction of helping improve the health of thousands of people, another advantage to investing in a successful organization such as DuBois Regional Medical Center is the security that comes from knowing that DRMC will be in existence to serve the people of the region for many years to come. Contributions are carefully stewarded for their intended purpose, and will allow the present generation and those that follow to have access to superior healthcare. DRMC is "here today...and here tomorrow."

DuBois Regional Medical Center's leaders will be pleased to provide more information on major projects and invite interested parties to visit the hospital for a tour of the facility and project sites.

Financial Review Year Ended June 30, 2008	
Operating Revenue 2008	
We billed:	
For room, board and associated inpatient services	\$182,625,882
For outpatient and professional services	\$262,104,347
A total of	\$444,730,229
Contractual and other adjustments (Medicare, Medicaid and third party payers)	
	\$-283,430,129
Net patient revenue	\$161,300,100
Other operating revenue	\$3,525,491
TOTAL OPERATING REVENUE	\$164,825,591
OPERATING EXPENSE	
We paid:	
For salaries, benefits and fees	\$101,387,793
For medical and surgical supplies, utilities, drugs and other expenses	\$63,664,969
TOTAL OPERATING EXPENSE	\$165,052,762
Therefore:	
We had a net loss based on patient services of	\$227,171
LOSS FROM NON-PATIENT CARE ACTIVITIES such as investment activities	\$752,253
NON-RECURRING REVENUE consisting of disproportionate share and community access grant	\$8,244,808
TOTAL FISCAL YEAR 2008 INCOME	\$7,265,384
CAPITAL EXPENDITURES	
We paid:	
For medical equipment	\$3,036,225
For construction and property renovations	\$4,369,949
TOTAL CAPITAL EXPENDITURES	\$7,406,174

Types of Gifts

Major Gifts

Any gift valued at \$10,000 or more is considered a major gift. The donation may be from any of the categories described below.

Outright Gifts

A donation which DRMC receives immediately is considered an outright gift. The donation may be cash, a grant, an honorary gift, or an in-kind contribution.

Grants

Funds given by foundations, trusts, or agencies for specific purposes, as defined in the application process.

Bequests

A bequest is a gift made by naming a charitable organization in your will, creating a permanent legacy for the donor.

Memorials and Tributes

You may honor the living or deceased by placing memorials or gifts of tribute in their names. In addition, contributions may be made to the *Champions for Life* tribute fund to commemorate a special occasion or as a gift for the person who has everything.

Named Funds

Named funds may be established to perpetuate the memory of the deceased or honor the living. Restricted Named Funds are those designated for a specific DRMC program or service, and begin with contributions of \$5,000. Unrestricted Named Funds begin at \$1,000 and are donated for use toward DRMC's greatest need. Both types of funds are used for capital purchases of equipment or construction - not for operating expenses.

Planned Gifts

From insurance policies to bequests, there are many options for making outright or deferred gifts. Other types of planned gifts include retirement plan gifts, and various types of trusts.

Special Events

Fundraisers sponsored by individuals and outside organizations are valuable resources that not only bring in money, but raise awareness about DRMC's services.

How Gifts to DRMC are Used

One hundred percent of all contributions go directly to patient care and are used for the purposes designated by the donors - approved restricted funds, general fund/greatest need, or the endowment fund. Donations are never used for salaries or other operating expenses. All contributions are tax deductible according to IRS regulations, and are acknowledged for your records.

Donors who contribute \$1,000 or more in a calendar year are permanently recognized on the Donor Tree, located in the main atrium at the West Unit on Hospital Avenue. All gifts from \$1 to \$999 are recorded in a book found near the Donor Tree.

**For information on giving opportunities, please contact
DRMC's Development Department at 814-375-1112
or visit our web site at:*

www.drmc.org/development.php